# There Is Great Merchandising Victory for Monday Store News



HOLDERS OF GOODS MEET WITH MORE OR LESS DISAPPOINTMENT. ALL ARE ANXIOUS TO UNLOAD, BUT SUCCESS IS HARD COMING.

# CONDITIONS CREATE SUCCESSFUL RETAILING

ALMOST A WORLD'S SUPPLY IS OPEN FOR UNDERPRICES, AND COHEN'S STORE BECOMES LARGER AND GREATER THAN EVER.

# Made Garments With Unmade Prices



Those on hand are price-broken and those on manufacturers' hands are more price-broken. We buy continually and mark all in accordance to our last purchases. Here are some for quick buying:

An assortment of about 50 Suits, alling for \$20.00; on sale \$12.00 Monday, your choice....

Another lot of Novelty Suits, pretty styles of all the season, that have sold at and tunic skirts, etc.; will \$16.50

FOR HOME HOUSE DRESSES-The "Electric" is the ever-ready house dress, made of percale and gingham; it is ever-ready because it fits without any alteration, and fits perfectly; many styles from 34 to 48 bust measure, and 98c are \$1.50 and ........

One other lot that you will buy dewool gabardine, crepe poplin, checks, spite of having bought a suit this season; serge and silk garments; have been sell- best material; we bought them at an almost give-away price; most of them were \$16.50 Suits; will be sold at, \$7.50 each .....

WONDER SILK DRESSES-Won-\$27.50; many various models of serge, der in style and wonder in the price. taffeta combinations, tassel back coats Without any description you will tell they are the newest and have been sold at \$27.50; Monday, \$15.00 choice for .....

> This is a good time to buy Children's Dresses. Ages run from 8 to 14 years. Lace or embroidery; in white; some in colors; every variety, and

wide, for, yard .....

Cohen's Second Floor.

The best quality Rip- 121/2c

with colored woven dots, 162/3c
On sale Monday in the White

Goods Department, on the main floor, 2,112 yards of the Real Flaxon, in white: the price of these goods is 25c, 39c and 50c; you can 17c

take your choice of any at, yd. 17c

## Monday Plenty of Silks

That's most remarkable we have had a time keeping up stock.

THE TURNING POINT HAS COME and you can look to Cohen's for price changes. Here are a few of

Plenty of Moires now, and price concessions, blacks and \$3.50 colors, yard, \$1.00 to.....

A half dozen prices between. All-Silk Satin Foulards never before at such a price; good 35c qualities for, yard........ Dresden Crepes, in pretty figures, all colors, 27 inches wide, for, 50c

Pongee Silk, 75c to produce; they are 45 inches wide, in various new colors; the price, only, 50c

Plenty of Crepe de Chines now, black, 40 inches wide, im- \$2.50 ported, yd., \$1.85, \$2.35 and

grades of Chiffon Taffetine, all the new colors, in plain and two-tones, the prices, yard, \$1.00 \$1.50

Crepe de Chine, 40 in. wide; full line of shades, in qualities that sell at all times for \$2.00; these, \$1.46 yard ..... Party Colored Silks

figures, and have every appearance of all-silk.

Black Taffeta on sale, and \$2.00 the prices from, yard, \$1.00 to All under values.

There will be some 50 pieces of

Cohens' Main Floor.

## The Fourth Floor Carpet Departm't

will sell on Monday room size, 72x108 inch, Woven Colored \$1.25 The size 108x144 inch, various from, at, each \$1.95 36x72 inch Grass Matting 75c

Also a lot of best quality close woven China Matting, red 19c green and blue, for, yard.... A lot of 9x12 Axminster Rugs, various designs, instead of \$19.50, as formerly priced, they \$13.50 are ......

Grass Shears, 40c

and ...... 19c

Hedge Shears of best Shef- 95c field steel, 9-inch blade.....

Combination Garden Tool, five tools in one; it takes the place of fork, hoe, weeder, trowel and digger; easily changed from one 29c to another; always ready....

Garbage Cans, best galvanized iron, 4% to 8% gallons, 25c 49c

Galvanized Watering Pots, 4 to

Sanitary Self-Wringing Mopa, nost economical mop 650

Wizard Polishing Mop, one that searches in the corners with 65c

Bissell Carpet Sweepers, every kind they make; here is one spe-

cial that usually sells for \$1.50

Glass Bathroom Shelves, special

49c

24-inch with brackets com- 50c

The sale of Domes at prices that

The sale of Domes at prices that have nover been known before; we bought quite a lot from a maker who is changing business.

Full Size 22-inch Dome, with 3½ inch beaded fringe, in green \$6.00

Put up anywhere you like free.

Lights Here
Solid Brass
Burner, Mantle
and Half-Frosted
Globe, complete, for... 25c

The Lindsay 100-candlepower light, including solld brass \$1.00 burner, opal globe, for.... \$1.00

The best we know of; it has al-

handle, only.....

Enamel Bath Seats

You Can Buy

Inverted Gas

Globe, com- 25c

ways been \$1.50.

to .......

## The Woolen Dress Goods Dep't New Prices on Wash & White Goods A Great Sale in Houseware Dep't

Is alive with new fabrics again. Great numbers of pieces that have been very scarce on account of the great demand are in sible. again. We bought others quite under the usual value. One of the most sought after dress fabrics this season is-

and white; the value is out of the ordinary, the qualities that are likely to be \$1.50 most anywhere is on sale Monday, full double \$1.00 

every shade now, including black

Silk and Wool Popline; we have come in all sorts of combination colors, including black and \$1.00 white; they are, yard.....

It is the good \$1.50 cloth. Cohen's Main Floor

# Good Linens at About Half Price

Are not picked up every day-only a strange "pheaval, such as brought this lot on sale Monday, can bring them.

The goods are all fresh, clean and of the best Irish make; we stand back of every item. They'll find quick homes with those that come to see them. Housewives, boarding-houses and hotelkeepers are invited. The Imens are a rare find.

This Is Always a Good Lace Store

Laces from two continents, and you will always find the latest

and newest. Here are a few prices more attractive than any-

yard, all new patterns; will 19c that have been \$1.25 to \$1.50, 98c new, yard...

attractive styles and patterns, that made in Germany, yard, 2e to.. were marked heretofore to 39c a Allover Embroidered Not 1

We are told it is one of the best in this country. We draw

White Irish Shirting Linen, the soft old Irish unfinished, full bleached that always sell for 45c; full yard wide; will be on 25c sale for, yard.

Best quality Sheeting, 90 Inches wide, the identical quality that always sells at \$1.20 a 65c yard, will be sold for, yard, Half linen very fine quality Huck Toweling, instead of 21c a yard, as sold heretofore, 121/2c 20x20-inch Napkins that sell

at \$1.50 a dozen, will be, \$1.00 Heavy High Grade Napkins. large 24x24 size, always \$2.50 \$4.76, for, dozen......

18-inch Shadow Lace, in the new,

The heretofore 27-inch Shadow

Lace Floundings, in plain, and Craquie meshes; these were 29c 50c, and will sell for, yard....

A lot of Allover Shadow Laces, in white and cream, yard 59c wide, are on sale for, yard....

Net Top Edges come in new styles.

white and cream in the various widths; some have touches of col-

ors; they are priced, yard, 50c

thing we have ever known. For instance:

Another higher quality, \$1.25, 2x2-yard Table Cloths \$1.50 instead of \$2.75, they are Other qualities, price \$2.88 of which is \$4.60, for ...

titched, always \$1.75, \$1.25 Finest quality Napkins that sell for \$8.25, with 2x2 yard Table Cloth to match, \$6.00

Besides many other Linens. Cohen's Main Floor.

A new lot of Wash Laces, 5c

new, yard.....

Monday, dozen, 25c to .....

Allover Embroidered Net Laces

No such stock of Val. Laces has

graced this store for a long while;

Shadow Val. Laces, in bands and

Cohen's Main Floor.

edges; good widths, come 121/2c

### They come in the bourette stripe mercerized bars, checks and everything the manufacturer produces. These goods were left over from various orders filled, that would have been sold at about quoted price. People who have been using these fine goods will appreciate the pur-fine goods will appreciate the pur-

Cohen's store comes forward with new prices whenever pos-

As health-giving to the purse as a hospital is aid to personal health. Before you buy goods anywhere, you may find it the greatest price advantage to first visit this halfprice store. Impossible to tell you of all the things. We can only speak of a few as price guides of all the great lots that find rapid shift here. The pretty new and nice sort of stuff you have made up your mind to buy at full

#### Among the White Goods

Crepe Madras, in as- 63/4C sorted stripe, for, yard... 63/4C Mercerized Volle, those you always pay 25c for, 40 93/4c inches wide, for, yard.. 93/4c

The Sherette Cleth, finer than anything heretofore produced and opened at 35c this season; it is in the basement 12 ½c

Another Sale of Beddings Have Come In

should have been here last week; Extra quality Scalloped Spreads The largest size \$1x90 Sheetst heavy round thread, on 50c sale for, each.....

that are \$2.00, \$1.29 Summer Quilts, part silk or cotton covered; light and airy for summer use; 98c \$3.50

#### Colored Wash Fabrics

quality that is lowest at 25c; Best quality Shirting Madras, in woven designs, highest 17c

#### Among the Various Other Articles The Middy Blouses, in com-binations of blue or red; good

insertions are marked, yd .. Men's Socks, black, white and colors; some with white 5c

If you are charged \$1.75 or \$2.00 for Wash Suits, you can come and see them here, perhaps the identical, perfectly \$1.00 well made, for.....

Other Wash Suits are 50c Boys' Blonses, made of the best quality percale or madras; instead of 79c they 50c

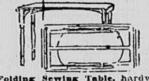
Wash Dresses, ages 8 to 14 years, of good quality 29c gingham, new styles, each. Boys' Clothing Has Been Placed in the Basement

quality; well made, on sale 39c

er you can match them at anywhere; they are \$4.86
Other Boys' Sults are navy blue serge that general-\$1.98 ly sell at \$3.50, for.... There are dozens and dozens

The new Straw Hats have come and are priced 25c \$2.00 Cohen's Basement.

Where you can buy anything from a garden tool to a parlor ornament. We keep this department so that the foreign and American most exclusive articles will always be ready, and we keep them at the best price in keeping with the proper sort of goods. Nothing that is trashy or useless, as many of the products in that line are found. Pruning Shears, highest 19c



Folding Sewing Table, hardwood, 36 inches long, neatly varnished, with yard measure, as illus- 95c trated, for .....

Ironiug Tables, braced and adjustable; can be folded 85c Shoe Blackening Cabinet, of 95c

solid oak, for ..... Hardwood Medicine Cabinet, with shelf and mirror door, oak fin- 95c ished or white enamel, 65c and



Others with double burners, as illustrated.

ovens of best sheet iron, \$2.25 Clothes Bars, three-fold, four 65c

Sale of Lawn Mowers for Monday; every size of the very best makes; we start the price for 12-inch blade at \$2.50; ball-bearing \$3.50 for for .....

The highest grade made, 9-inch drive wheel, with 12-inch blades, four cutting knives, for, \$4.00 only Heretofore price has been \$5.75. Sale of Garden Hose and Reel Out-fit, with 50 feet guaranteed garden hose coupled, with brass spray noz-

zle, on wheels; complete \$5.75 If you have a garden and want ools, we know of nothing that is

missing.

#### Best Quality Llue and White Enamelware

No such price break has been known until we have made arrangements with the factory. There are no better goods known. Monday:

10 qt. Dish Pans, 6 qt. Stew Pans, 4 qt. Berlin Kettles, 5 qt. Lipped Sauce Pans, 4 qt. Sauce Pans, Coffee Pot and Colanders; any of 29c the above for ...

We are headquarters for high-class Ice Cream reezers, with guaranteed prices and guaran-

The North Star, Cedar Tub, electric welted hoops, all metal parts, being, galvanized, and will not rust.

2 quart.....\$1.59 4 quart.....\$2.10 3 quart....\$1.75 6 quart.....\$2.75 Cohen's Third Floor.

# The Muslin Underwear Store

Is in high giee over a lot of new garments just received. Here up in combination with Val tace

The "Teddy Bear" Combination Suits, originally come from Paris recently, but have become extremely popular in this country; can be worn under the corset, and takes the place of union suit, or worn as corset cover and drawers; we had them made up in various styles and

qualities, and are priced \$2.50 A lot of Crepe de Chine Gowns, in white and pink; neck and kimono sleeve edged with linen Cluny lace; new and attrac- \$2.98

The Tango Gown is new; it is of

fine lingerie, a novelty in the em-pire style front and back; gotten

over Nainsook Gowns; entire yoke and sleeve of lace, embroidery and ribbon; some 15 styles to \$1.00

Nainsook Cornet Covers, splendidly made and prettily trimmed neck and arm holes; edged with em-broidery and torchon lace; they are ribbon trimmed, made after the more expensive, and only sell 25c

for ... A lot of Cambric Drawers, with wide embroidery ruffle and tucks; they are the best 50c quality, 39c 

The Art Department

Has lots of new designs in the cross stitching, Scarfs, Pillows and Centrepieces; the price of these is usually 40c and 50c; quite a lot have come 25c

Second Floor.

#### One of the New Waists

They have just come in; is of fine quality chiffon voile, with tiny little floral sparsely placed; hand-embroidered, in the natural colors of green, with rose buds, not much larger than a good size pin head; in the arrangement of methods of the company of the color in the arrangement of make up, style, etc., it should be \$3.00; we call attention to it because the price is \$1.96

There are several other models new at the same price. Second Floor.

The Baby Departm't Has put in some mark-down in its headwear department, and will also sell Monday the best Rompers that has ever been sold here; in various materials; 25c ones for, 15c

A lot of Baby Dresses; some with yokes of embroidery, others with little ruffled neck; there are quite a number of styles; all of them made by one of the best New England makers; the remarkable these goods Monday will 25c be, each ..... Second Floor.

### Several Cases of Batiste

French Lawn Finished, double width, have come in, rather upwards of a yard wide; the manufacturers' price heretofore was 12%; the retail price usually 15c to 16c We have bought all the balance they had one hand and will they had on hand, and will sell them Monday at, 73/4c White Goods Dept., Main Floor.

### Tussah Shantung

The Seco counter will have on sale Monday Brocaded Tussah Shantung, in the most deli-cate and prettiest shades of the season; new reseda, tan, peach blow, Holland blue, tango, white, new brown and black; the lowest price they ever sold for was 50c yard; there is no better wearing goods or any better lustre silk known; Monday they will be sold 29c Main Floor.

### Gladstone Collars

Very pretty Gladstone Colvery pretty Gladstone Col-lars have just arrived, of fine French batiste, with silk rib-bon; about ½ inch hemstitch-ed in the edge; the effect is novel; some have French knots, others with ruffle; all knots, others with the hand work, and the 50c price is only ..... Main Floor.

#### Fresh Candies

We have arranged with the candy man to furnish us for Monday sale, special lots of gum drops, cocoanut squares, lime and lemon drops, cream sponge in strawberry and vanilla; all or any of this vanilla; all or any candy on sale for full 10c

Main Floor.

### Men's Furnishing Department

Will make special sale of Four-in-Hands, 12 to 13 inches wide, all pure silk; the quality you are in the habit of being charged \$1.00 for; new and delightful combination of colors, and the price is at 45c 

#### Adjustable Dress Forms

One of the remarkable purchases made recently is an adjustable dress form, has every advantage of fitting you, your sister or any one in the family by adjustment; any one occasion of making a dress considerably more than the cost of this form. The special price is ...... \$5.00 We have never known such a form at such a price.

Main Floor.

### Some French and English Draperies

that have just arrived are designs entirely novel from anything of all the heretofore; they come in designs the heretofore; they come in designs of floral, interspersed with various birds; most of them are pure linen hand-woven; some are reps. and others high grades of Cretonnes; few of them, come striped; \$1.50 they are priced, yard, 45c to \$1.50 Most of them are 32 inches wide.

There are other Cretonnes at low-Quite a pretty assortment

Irish Point Curtains at half gift; we bought 145 pairs from an im-porter the last of this last season: 

# 114 yards long, for .... for ..... Hats to match

#### Rubberized Goods Special Prices Ladies' Sanitary Aprons, of 10c rubber cloth, at.....

Dainty Elastic Sanitary Belts; new comforts, instead of 25c 10c Triangular Rubber Diapers 17c for Infants' Rubber Pants, all 25c Rubberland Kitchen Aprons, 50c Lave Trimmed Dress Shields 10c Detachable Dress Shields, with

pins and elastic straps, 121/2c Outer Pants for ...... \$1.00 200 dozen pairs, sizes 3, 4 and 5,

Dress Shields, 15c and 20c 17c ones for only...... 17c

Rubberized Dusting Caps, 10c pique or lawn trimmed, for.

## Novelty Articles In Great Variety

Party Cases, in red, black and -blue leather, fitted up com--\$4.95 plete for.....

One of the new West Belts that have made such a hurrah in dress, black and white, or white 50c with black; also colors, are... Children's Socklets, come in white, blue, pink, red, with mannish 10c

IN THE TOILET STOCK will be

Pound cans of Violet Nat- 25c urelle Talcum Powder for.... Pinaud's Eau de Quinine for, 35c bottle ..... Hudaut's Sandalwood Tollet 75c

Cohen's Main Floor.

# The Bargain Basement Table Cloths, within a fraction of 2 yards length, full bleached, with border, pure linen, \$1.00 for, each.....

Purchase of about 500 pieces of the best quality 25c Ratine, 28 inches wide, in the Nub Weave, all

colors, including black, navy, cadet, Copenhagen, lavender, light blue; Monday on sale for, a 121/2c

and has been all along, will 22c

Scotch Gingham, the quality 19c

price may be found here at just about one-half.

The 90x90 that are al- 75c ways 95c, are ...... 75c The \$1.00 White Spreads, 79c Also Summer Blankets at underprices now. Marseilles designs.....

Finest quality Embroidered Crepes that sold for 25c 111/2c come, in 24 yards wide, the quality that is lowest at 25c. 

Embroideries in edges and 3c

Men's Balbriggan Shirts 17c

because the stock was too large for their home on the third floor. On sale Monday-\$1.50 Wash Sults, the best quality that have ever been seen in the new styles at \$3.00; every color, including white; \$2.00 they are, each......

All-Wool Boys' Suits, English Norfolk, with patch pocket and two pairs of pants, knickerbock-er, full peg top; we doubt wheth-

of styles of Boys' Sults of each kind, and not one that is bought without strict regards to good wear.